

## **Do you want an IT business partner you can *really* communicate with?**

**BizTech IT is a Melbourne-based IT service and support company that gives your business a genuine competitive edge. We work hard to understand your business from all angles - and find ways to improve overall performance.**

BizTech IT was founded in 2001 with a very clear and simple point of difference: to communicate meaningfully with its clients. And to this day, we stay focussed on talking to our clients on their level. We view businesses from a commercial perspective, rather than a technical one.

Today BizTech IT has 12 permanent staff in Melbourne and Sydney. We are a team of talented business professionals with a passion for IT and its ability to transform business.

Our exceptional technical qualifications combined with our continual training, ensure that we will always recommend the most relevant and up-to-date IT solutions for your business.

### **Why partner with us?**

#### **1. More than technology experts**

We believe that for most businesses, technology is a vehicle. Not a destination. So we stay focussed on helping you reach your commercial goals and boost overall business performance.

#### **2. We communicate on your level**

We deal with people from all backgrounds and specialisations. So when we recommend solutions, we do it with your interests in mind. And that means knowing when to ditch the technical jargon.

#### **3. Not your typical IT people**

IT people are not all the same. We are outgoing, down-to-earth and approachable. Our clients often tell us how surprisingly easy we are to talk to and deal with. We have an open and honest approach to business.

### **Industry Solutions**

BizTech IT has a solid reputation within various industry sectors. We understand the specific challenges and issues faced by businesses within many key industries including:

- ✓ Accounting
- ✓ Not-for-profit
- ✓ Real estate
- ✓ Retail
- ✓ Insurance
- ✓ Legal
- ✓ Medical
- ✓ Transport

## **BizTech IT Services**

### **Virtual IT Department**

Think of us as your company's IT department - without the overheads. Our flexible approach means you can have us manage your complete IT infrastructure, or provide individual services when required. Services include:

- ✓ Security solutions
- ✓ Internet connectivity
- ✓ Network support
- ✓ Customer support
- ✓ Equipment leasing & purchasing
- ✓ Data recovery
- ✓ Office relocations
- ✓ Telephone services

### **Proactive Management**

Proactive Management is a proactive approach to managing IT-related issues. It could save your business time, money and stress. Through constant 24/7 monitoring, we can identify and fix potential network problems before they occur.

### **Cloud Services**

Cloud Services are services delivered over the internet; they are more efficient and cost-effective than traditional alternatives. We provide:

- ✓ Private cloud
- ✓ Infrastructure-as-a-Service
- ✓ Software-as-a-Service
- ✓ Online backups

### **Strategy & Planning**

Let us help you plan and execute your business's high-level IT strategy. We can act as your strategic technology partner – or Virtual Chief Information Officer (VCIO).

### **Project Management**

We work closely with you to ensure projects are delivered on time and within budget. We plan and manage internal resources, clients, suppliers and third parties to achieve project objectives.

### **Website Services**

We provide website design and a range of hosting options to match your business and website needs.

## **Technology Partners**

- ✓ VMware
- ✓ Microsoft
- ✓ IBM
- ✓ Lenovo
- ✓ Citrix
- ✓ Cisco
- ✓ Juniper
- ✓ Veeam

## **Contact BizTech IT**

To find out more about BizTech IT and how we can make a difference to your business, please call us today on **1300 BIZTECH** or **(03) 9694 6666**. Or email us at [contact@biztechit.com.au](mailto:contact@biztechit.com.au).

Please also visit our website at [www.biztechit.com.au](http://www.biztechit.com.au).